



PLAYA LAIYA INVESTMENT PROPOSAL
 PROMO PAYMENT TERMS & DISCOUNT EFFECTIVE MAY 16, 2020

Phase	4	4	4	4	4	4	4
Block #	1	1	1	1	1	1	1
Lot #	18	18	18	18	18	18	18
Area in sqm	300	300	300	300	300	300	300
Price per sqm	29,904	29,904	29,904	29,904	29,904	29,904	29,904
SELLING PRICE (VAT INCLUSIVE)	8,971,200	8,971,200	8,971,200	8,971,200	8,971,200	8,971,200	8,971,200
OUTRIGHT DISCOUNT	1,794,240	1,345,680	897,120	897,120	448,560	448,560	
NET SELLING PRICE	7,176,960	7,625,520	8,074,080	8,074,080	8,522,640	8,522,640	8,971,200
PAYMENT TERMS	CASH	DEFERRED: 24 MONTHS	DEFERRED: 36 MONTHS	BANK FINANCING: 24 MONTHS	BANK FINANCING: 36 MONTHS	INSTALLMENT: 24 MONTHS	INSTALLMENT: 36 MONTHS
	CASH PAYABLE WITHIN 30 DAYS	24 MONTHS STRAIGHT, NO INTEREST	5% SPOT DP, 95% IN 36 MONTHS, NO INTEREST	5% SPOT DP, 15% IN 24 MONTHS, 80% LUMP SUM / BANK FINANCING	5% SPOT DP, 15% IN 36 MONTHS, 80% LUMP SUM / BANK FINANCING	20% DP IN 24 MONTHS, 80% LUMP SUM / BANK FINANCING	20% DP IN 36 MONTHS, 80% LUMP SUM / BANK FINANCING
OUTRIGHT DISCOUNT IN %	20%	15%	10%	10%	5%	5%	0%
RESERVATION FEE	100,000.00	100,000.00	100,000.00	100,000.00	100,000.00	100,000.00	100,000.00
1st	7,076,960.00	313,563.33	303,704.00	303,704.00	326,132.00	66,855.33	47,062.22
2nd		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
3rd		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
4th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
5th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
6th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
7th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
8th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
9th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
10th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
11th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
12th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
13th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
14th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
15th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
16th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
17th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
18th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
19th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
20th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
21st		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
22nd		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
23rd		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
24th		313,563.33	213,066.00	50,463.00	35,511.00	66,855.33	47,062.22
25th			213,066.00	50,463.00	35,511.00	6,818,112.00	47,062.22
26th			213,066.00	6,459,264.00	35,511.00		47,062.22
27th			213,066.00		35,511.00		47,062.22
28th			213,066.00		35,511.00		47,062.22
29th			213,066.00		35,511.00		47,062.22
30th			213,066.00		35,511.00		47,062.22
31st			213,066.00		35,511.00		47,062.22
32nd			213,066.00		35,511.00		47,062.22
33rd			213,066.00		35,511.00		47,062.22
34th			213,066.00		35,511.00		47,062.22
35th			213,066.00		35,511.00		47,062.22
36th			213,066.00		35,511.00		47,062.22
37th					35,511.00		7,176,960.00
38th					6,818,112.00		
TRANSFER FEES 4% OF NCP	287,078.40	305,020.80	322,963.20	322,963.20	340,905.60	340,905.60	358,848.00